

## Make Plans to Attend a *Celebration* of Co-ops October 30-31 in Corpus Christi!

TACC's annual co-op leadership event will take place in Corpus Christi --- Fourth Annual Co-op South Texas Board Chairmen's Conference, Shrimp Boil, and the one-day TACC South Texas Cooperative Leadership Conference. The Board Chairmen's Conference will once again be held in the conference room at Gulf Compress (201 N. 19th Street, Corpus Christi, Texas 78403 - 361-882-5489). The Shrimp Boil and the Leadership Conference will again be held at the Omni Corpus Christi Hotel (361-887-1600).

### Schedule of Events

#### Wednesday, October 30, 2019

#### TACC South Texas Board Chairmen's Conference - Gulf Compress, Corpus Christi, Texas

- 10:00 a.m. Registration
- 10:30 a.m. - 4:00 p.m. Conference Program
- 6:30 p.m. Annual Shrimp Boil (Bayview Room, Omni Corpus Christi Hotel)

#### Program features for the TACC South Texas Board Chairmen's Conference:

- "What Do You Value Most About Your Board President?" --- Gary McLaren, Lubbock, Dr. John Park, College Station, and Tommy Engelke, Austin
- "How Do We Make the Partnership Work for Us?" --- Seth Stephens, Floydada and Jon Jones, Floydada
- "Challenging Legal Consequences Facing Co-op Boards" --- Gary McLaren, Lubbock
- "Megatrends in Co-op Board Governance" --- Dr. Mike Boland, St. Paul, Minnesota and Dr. John Park, College Station
- "My Expectations of a Co-op Director" --- Gary McLaren, Lubbock, Dr. John Park, College Station, and Tommy Engelke, Austin

#### Thursday, October 31, 2019

#### TACC South Texas Cooperative Leadership Conference --- Omni Corpus Christi Hotel

- 8:30 a.m. Registration
- 9:00 a.m. - 3:00 p.m. Conference Program

#### Program highlights for the TACC South Texas Cooperative Leadership Conference:

- "The Immediate and Long-Term Marketing and Demographic Impacts on Ag Commodities" --- Kevin Brinkley, Lubbock
- "The New Normal in Audits and Tax Laws" --- Greg Taylor, CPA, Lubbock
- "O.K., You Now Have Your Monthly Financials. How Do We Know If They Are Good or Not?" --- Tony Morton, PYCO Industries, Lubbock
- Lunch and "The Lighter Side of Filming Lone Star Law" --- Game wardens appearing on the hit TV Show, "Lone Star Law"
- "Disruptions Impacting Co-op Board Governance" --- Dr. Mike Boland, St. Paul, Minnesota and Dr. John Park, College Station
- "Winterizing Operations for Your Own Protection" --- Gary McLaren, Lubbock

TACC has secured a block of rooms at the Omni Corpus Christi Hotel (361-887-1600) at an attractive rate of \$135 single/\$145 double. To receive the special rate, **secure your room by October 15th**. Please pre-register your group by October 24th (walk-ins are always welcome). Registration material and meeting details can be found on our website at <https://texas.coop/meetings/south-texas-managerdirector-conference/>. If you have any questions about the conference, please contact TACC (512-450-0555).

### TEXAS AGRICULTURAL COOPERATIVE COUNCIL

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Director of Member Services

## Input Needed: TACCs 2019 Compensation Study

Ever since 2001, TACC has conducted an in-depth compensation study every so often of all general managers and key personnel in cooperatives throughout the state. In August, survey forms were sent to all local agricultural co-ops in Texas to return the completed forms to co-op CPA Greg Taylor in Lubbock. We are still collecting completed surveys! Tabulation and analysis of the results will follow shortly thereafter by his office. The every five-year document gets a lot of attention each year it is produced, all in an effort for organizations to stay current.

## Summer Co-op Internship Program Kicks Off its 11th Year!

TACC has entered its eleventh year of visiting with classes at ag universities that has reached 800+ students in 14 classes at five ag universities (*Tarleton State University, Angelo State University, Texas A&M University, West Texas A&M University, and Texas Tech University*). TACC visited nearly 200 students in three classes at Angelo State University in San Angelo on September 30 and has visits scheduled at Texas Tech University and Texas A&M University in November.

While visiting with each class, not only are the students learning about the internship opportunity, TACC is also taking the time to teach the students about the co-op business structure.

If any of our co-op members have family members or friends currently attending college and are interested in participating in the co-op summer internship program, please have them submit a cover letter and resume to **Christy Lewis** at [christy@texas.coop](mailto:christy@texas.coop).

## TACCs Academy in Cooperative Excellence (A.C.E.) Program Back by Popular Demand!

Last year, TACC hosted its first annual Academy in Cooperative Excellence (A.C.E) Program to cultivate a new momentum and connect the dots for the next generation of farm families and co-op leaders by introducing them to alternative business structures with a special emphasis on the co-op business model.

TACC is pleased to announce our 2nd Annual A.C.E Program, January 31-February 2 at the beautiful Inn on Baron Creek Hotel (308 S Washington St., 830-990-9202) in Fredericksburg, Texas! The program features interactive panel discussions, a tour of local wineries, roundtable discussions, etc.

The target audience for this conference are those up-and-coming, emerging leaders within the co-op industry around Texas who have a long-term impact in their communities. This may include but not limited to: younger or emerging farmers, mid-level employees that are newer to the co-op business model, and potential directors.

Registration material and meeting details can be found at <https://texas.coop/meetings/a-c-e/>

## TACC Adds Another Keynote to the 2020 Joint Cooperative Meeting Line-Up!

TACC has secured **Michelle Miller**, a.k.a. “The Farm Babe,” as a keynote for our 2020 Joint Cooperative Meeting, March 15-17 at the Woodlands Resort in The Woodlands, TX. Michelle is a big city globetrotter turned Iowa farm girl that works on a 2,200-acre corn, soybean, alfalfa, oats, sheep, and cattle operation. She brings real, unbiased education and facts from real farmers and leading industry experts.

You won't want to miss her inspiring passion for agriculture!

# TACC: OUT & ABOUT

(since August 14, 2019)

- ✓ Prepared the 2019-2020 TACC budget for consideration at the September 2019 Executive Committee Meeting on September 5 in Lubbock, Texas at Plains Cotton Cooperative Association.
- ✓ Facilitated a strategic plan for Floydada Co-op Gins on August 29-30, along with numerous co-op resources.
- ✓ Confirmed speakers for the October 30-31, 2019 South Texas Cooperative Board Chairman's Conference and South Texas Cooperative Leadership Conference in Corpus Christi.
- ✓ Along with co-op attorney, **Gary McLaren**, conducted a board retreat for Lone Star Farmers Cooperative in Mereta September 4.
- ✓ Taught the co-op business model and began the 11th year of the co-op internship program with visits to three college classes at Angelo State University in San Angelo on September 30.
- ✓ Attended the National Council of State Cooperative Councils meeting in Ithaca, NY, September 17-20.
- ✓ Attended the Southwest Council of Agribusiness Annual Meeting in Austin, September 23.
- ✓ Coordinated registration for the Texas Chapter – NSAC Meeting held at the Plains Cotton Cooperative Association in Lubbock on September 27.
- ✓ Assembled program and chaired a meeting of all ag commodity legislative representatives in Austin on August 14.
- ✓ Initiated proceedings to hire a TACC communications staff member and conducted an interview on August 29.
- ✓ Coordinated a TACC Awards Selection Committee Meeting on September 10.
- ✓ Spent considerable time arranging for a Port of Houston and Bayport Container terminal tour for all ag commodity groups to be held on October 29.
- ✓ Posted daily Facebook stories of interest.
- ✓ Initiated the third 5-year Co-op Compensation Study on local co-op general managers and support staff.

## Will Be:

- ◇ Conducting the TACC South Texas Cooperative Board Chairmen Conference and South Texas Cooperative Leadership Conference in Corpus Christi on October 30-31, 2019.
- ◇ Preparing for the TACC annual audit November 4 – 5.
- ◇ Coordinating a tour for all ag groups (*Texas Ag Council*) to visit the Port of Houston October 29.
- ◇ Teaching the co-op business model and summer co-op internship program on November 13 at Texas Tech University and on November 20 on Texas A&M University.
- ◇ Preparing and soliciting attendees for the upcoming TACC Academy in Cooperative Excellence Program.
- ◇ Attending the Farmer Veteran Coalition National Conference in Austin, November 17-19.
- ◇ Coordinating and participating in a Staff Retreat for the United Agricultural Cooperative in El Campo November 11-12
- ◇ Facilitating a board retreat for Northeast Texas Farmers Cooperative in Sulphur Springs November 6.
- ◇ Initiating the 2019-2020 dues solicitation process with member co-ops.
- ◇ Attending the Bryan Co-op Annual Meeting October 14.

## CALENDAR OF EVENTS 2019

### October

Oct 31 – 30

TACC South Texas Leadership Conference -  
Corpus Christi

### November

3

Daylight Savings Time Ends

4-5

**TACC Audit**

18

PYCO Industries, Inc. Annual Meeting - Lubbock

28-29

TACC Thanksgiving Holidays

30

Texas Cotton Producers Board Meeting - Lubbock

### December

4-5

Texas Cotton Producers Board Meeting - Lubbock

17

**TACC Executive Committee Meeting – Lubbock**

24-25

TACC Christmas Holidays

### January

1

TACC New Year's Holiday

8-10

Beltwide Cotton Conference – Austin

31-Feb 2

**TACC Academy in Cooperative Excellence  
Program - Fredericksburg**

### February

3

**TACC Director Development Program – Amarillo**

6

**TACC Director Development Program – Lubbock**

11-13

National Co-op Convention – La Quinta, CA

14-16

National Cotton Council Annual Meeting –  
New Orleans, LA

### March

15-17

**TACC Joint Cooperative Meeting – The Woodlands**